

TIC best practice audit

11th December 2012



Extending the reach of TIC services

- 1. New information partnerships
- 2. Taking the TIC to the visitor
- Engaging local stakeholders
- 4. Social media



The best practice audit looked at

- 1. Northern Ireland activity
- 2. Other UK case studies



1. New information partnerships

A definition:

Working with other agencies to extend the provision of physical visitor information sites. Often, this involves enabling others to help deliver information on behalf of the TIC.



1. New information partnerships

Examples of activity in N. Ireland:

Welcome desks at major hubs	Belfast Port, Derry Airport
Local information offices	Pier 36 restaurant, Carnlough shop
Unstaffed TIPs	Ballycastle Marina
Print distribution for partner sites	e.g. Ballymena
Welcome packs for groups/events	e.g. Armagh
Bedroom "browsers"	e.g. Ards
Training/fams for trade partners	e.g. Fermanagh



Examples from N Ireland







Other examples of partnership in the UK

In-house partnerships	
Co-location in honeypot sites	Coventry Cathedral, BHX airport
Shared council services	Alston, Cumbria
Sub-letting to commercial tenants	Canterbury

"Contracted out" partnerships		
Outsourcing	Bicester Village	
Franchising	Silverstone	
Devolution to local councils	Newquay	
Corporate models	Bourton on the Water	
Voluntary models	Broadway	

New "in house" TIC service models











Outsourcing: Bicester Village visitor centre





Franchising: Silverstone visitor centre







Other "contracted out" TIC service models









2. Taking the TIC to the visitor

A definition:

"Outreach" activity which takes the TIC service out of the office and delivers information in new ways.



Smartphone apps/QR codes

Greeter schemes

2. Taking the TIC to the visitor

Examples of activity in N. Ireland: TIPs/displays/interpretation panels Attending shows/conferences etc Stands at local shows/events Stands at supermarkets/ shopping centres Mobile units Out of hours kiosks e.g. Coleraine, Strangford Lough e.g. Belfast e.g. Balmoral Show e.g. Banbridge Tesco e.g. Lisburn e.g. Bangor, Newry e.g. Portrush, Portstewart

e.g. Cookstown

e.g. Derry, Hillsborough



Examples from N Ireland









Examples from elsewhere



Conwy digital info points



Info bikes along the South Bank of the Thames



TIC best practice audit findings





Napa Valley Welcome Centre





Napa Valley Welcome Centre





3. Engaging local stakeholders

A definition:

Communicating effectively with others in the local community, both businesses and residents, so that they value and use the service more.



3. Engaging local stakeholders

Examples of activity in N. Ireland: trade		
"Meet the team" open nights	e.g. Ards	
Joint promotions	e.g. Belfast Visitor Pass	
Regular trade forums	e.g. Carrickfergus	
Weekly "what's on" emails/ezines	Most TICs	



3. Engaging local stakeholders

Other sectors of the community		
School visits/talks/placements/ competitions/worksheets etc	e.g. Fermanagh, Coleraine	
Exhibition space for local producers	e.g. Ards, Portaferry	
Selling fishing licences	e.g. Downpatrick	
Box office sales for local groups	e.g. Ballymena	
Photo competitions/exhibitions	e.g. Ards "Lough Lively"	
Joint use buildings	e.g. Ballymena	
Local advertising/banners	e.g. Newry, Lisburn	
Slots on community radio	e.g. Portaferry	



Examples from N Ireland





Lough Lively Photo Competition





Examples from elsewhere



Caerphilly TIC



Welshpool TIC





4. Social media

A definition:

Creating and distributing visitor information "content" – text, images, video, audio podcasts – via the new social media channels.



4. Social media

Examples of activity in N. Ireland:	
Facebook/Twitter pages	To promote events and services
Competitions	e.g. Derry, Armagh
YouTube	e.g. Cookstown
Flickr image galleries	e.g. Bangor
Blog	e.g. Bangor
Video/audio podcasts	e.g. Ballymena "Myths & Legends"
TripAdvisor page	e.g. Coleraine, Newcastle







TIC best practice audit findings







TIC best practice audit

Q and A



For discussion

- 1. Pros/cons: For each theme, what are the main benefits and drawbacks?
- 2. Lessons: What are the key lessons we have learned? What is the most important advice to give to others?
- 3. Action: What help is needed now to take this forward? What are the main skills/knowledge gaps? What form of external training would help?

