

User Manual

<u>2. Contents</u>

1. Title	1
2. Contents	2
3. Login	3
4. Choosing Dates	
• 4.1 New Data	5
• 4.2 Amending Data	8
• 4.3 Uploading Old Data (from previous Business Plans)	11
5. Entering Data	
• 5.1 Financial Data	12
• 5.2 Enquires	13
• 5.3 No. of Bookings	14
• 5.4 Enquiry Subject	15
• 5.5 All	16
6. View Reports	17
7. Budget	21
8. Contact NITB	23

3. Login

You can access the Business Plan the same way you access Tidinet Accommodation Booking Service, at the website <u>www.tiditic.com</u> You will see the screen below appear. Login as you normally would for Tidinet.

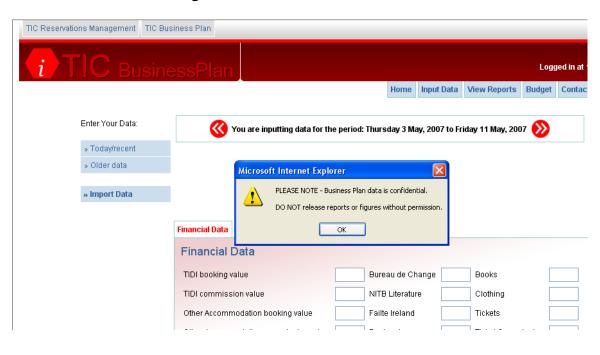
TIC Reservations Management TIC Business Plan	
tidi TIC	
Login	
Username*:	
Password*:	
Login	
Remember my login on this machine 🗌	
Northern Ireland Tourist Board	
NITB Industry Site Discover Northern Ireland	
© 2007 An Official Northern Ireland Tourist Board Website. Led	al Terms & Conditions I Privacy Policy

Once logged in the following screen should appear.

In the top left corner you should see a tab called TIC Business Plan. Click on this to gain access.

TIC Reservations Management	TIC Business Plan				
i tidi TIC				Logg	jed in at '
		Home	New booking	Find booking	Contac
step 1	Basic Information - *				
Агеа:	Northern Ireland 💌				
Town/Cit	y: Anywhere in Northern Ireland 💌				
Accomm	odation type:				
All s	erviced accommodation				
	Hotels				
	All guesthouses				
	Town Country Farm				
	All bed and breakfast				
	Town Country Farm				
	Hostels				
	University accommodation				
All s	elf-catering accommodation				
				search	

Note: If after pressing the Business Plan tab you go back to a Login screen then you do not have the correct access rights for the Business Plan. If your supervisor agrees then you can gain access by contacting NITB.



Click OK on the warning to use the Business Plan.

4. Choosing Dates

4.1 New Data

Once logged in you will see a date range at the top of the page.



The system will automatically be set for the user to enter data starting from the last data entry until the present day.

Most users will want to change these dates. This is done by clicking the older data button on the left side of the home page.

Enter Your Data:
» Today/recent
» Older data
» Import Data

Two calendars will then appear. These will allow users to enter different periods of dates. On the next page there are examples of daily, weekly and monthly date ranges.

The dates in blue are the days selected. The date in grey is today's date.

<u>Daily</u>

Enter Your Data:

Please select a date range to view or modify.

» Today/recent	From	i:						To:					
Children al este	<		May	200	7		≻	<		May	200	7	
» Older data	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat
	30	1	2	3	4	5	6	30	1	2	3	4	5
» Import Data	7	8	9	10	11	12	13	7	8	9	10	11	12
	14	15	16	17	18	19	20	14	15	16	17	18	19
	21	22	23	24	25	26	27	21	22	23	24	25	26
	28	29	30	31	1	2	3	28	29	30	31	1	2
	4	5	6	7	8	9	10	4	5	6	7	8	9

Weekly

Enter Your Data:

Please select a date range to view or modify.

» Today/recent	From	i:						To:						
» Older data	<		Мау	200	7		>	<		Мау	200	7		
» Older data	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	S
	30	1	2	3	4	5	6	30	1	2	3	4	5	6
» Import Data	7	8	9	10	11	12	13	7	8	9	10	11	12	1
	14	15	16	17	18	19	20	14	15	16	17	18	19	2
	21	22	23	24	25	26	27	21	22	23	24	25	26	2
	28	29	30	31	1	2	3	28	29	30	31	1	2	3
	4	5	6	7	8	9	10	4	5	6	7	8	9	1

Search

Search

<u>Monthly</u>

Enter Your Data:

Please select a date range to view or modify.

» Older data
» Import Data

From	:					
<		May	200	7		≻
Mon	Tue	Wed	Thu	Fri	Sat	Sun
30	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31	1	2	3
4	5	6	7	8	9	10

To:						
<		May	200	7		≻
Mon	Tue	Wed	Thu	Fri	Sat	Sun
30	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31	1	2	3
4	5	6	7	8	9	10

Once the date range is selected press <u>Search</u> and the following options will be shown.

The date range selected does not exactly match an existing entry period.
 Select one period from the list below to edit its existing data. Select two periods from the list below to enter new data that will replace all existing data between (and including) the batches selected.
Wednesday 25 April, 2007 to Wednesday 2 May, 2007
Select
Or click 'Overwrite' to enter new data that will replace all existing data for the date range selected.
The date range selected: Tuesday 1 May, 2007
Overwrite

To accurately select the dates that were entered in the calendars click the overwrite button. As shown in this example, data will be entered for only the 1^{st} May 2007.

WARNING: By clicking the overwrite button any data that was previously entered in these dates will be deleted. If your intention is to amend previously entered data please see page 8.

4.2 Amending Data

There are three ways to amend any data you have entered on a previous date.

The first is to use the red buttons that are on either side of the date range on the home page.



The button on the left will take you back to previous dates you have entered and the button on the right will take you to future dates.

This can take some time if the date you require to amend was some time ago.

The second way to amend data is to use the small monthly calendar at the bottom of the home page.

Saved Dates / Pending Dates

The green dates already contain data. The red dates are blank. Simply click on the green date you wish to amend and your saved data will appear.

If you have entered data for a period of e.g. 1st May to the 7th May then you can click on any date between these for that range of data to appear.

The third way to amend your entries is to go to the older data button on the home page.



Enter the date range you want to amend and press search.

Enter Your Data:	Pleas	se se	elect a	date	e rai	nge	to vie	w or I	modif	y.					
» Today/recent	From	1:							To:						
» Older data	<	_		200			>		۲	_		200		_	>
	Mon 30	Tue	Wed	Thu 3	i Fri 4	Sat 5	Sun 6		Mon 30	Tue 1	Wed	Thu 3	Fri 4	Sat 5	Sun 6
» Import Data	7	8	9	10		12	13		7	8	9	10	11	-	13
	14	15	16	17		19	20		14	15	16	17		19	20
	21 28	22 29	23 30	24 31	25	26 2	27		21 28	22 29	23 30	24 31	25	26 2	27
	4	5	6	7	8	9	10		4	5	6	7	8	9	10
	Sea	rch	1												

As before you will see a similar screen to the one below:

 <u>Select one period from the list below to edit its existing data.</u> Select two periods from the list below to enter new data that will replace all existing data between (and including) the batches selected.
Tuesday 1 May, 2007
Wednesday 2 May, 2007
Thursday 3 May, 2007
Friday 4 May, 2007
Saturday 5 May, 2007
Sunday 6 May, 2007
Monday 7 May, 2007
Select
Or click 'Overwrite' to enter new data that will replace all existing data for the date range selected.
The date range selected: Tuesday 1 May, 2007 to Monday 7 May, 2007
Overwrite

Choose <u>one</u> of the options to edit its existing data.

The dates shown will depend on whether you have entered your data daily, weekly or monthly (above shows daily).

Warning: If you choose TWO periods you will overwrite the existing data and you will need to start entering all your information again.

The OVERWRITE button will also wipe all data for the dates entered.

4.3 Uploading old data

Updating previous years of data depends on which system the TIC was using before the introduction of the new Business Plan.

- If the TIC's last system was Business Plan 2 (i.e. The Web based system) then all previous entries would have been updated automatically, therefore no further action is required.
- If the TIC's last system was Business Plan 1 (i.e. The excel based system which used BP reports) then all BP reports must be imported as follows.

To import BP reports press the Import Data button on the home page.

Enter Your Data:					
» Today/recent					
» Older data					
» Import Data					

The following screen will appear:

Please enter the location of the spreadsheet to be imported:		Browse
NB. This must be the BPREPORT sheet, not the NITBDATA s	sheet.	
Import »		

Click Browse to locate the report for uploading. A new window will appear to let the user navigate through the computers files. Once the BP report has been found select the report. Then click the Import button. The report will now be stored in the new Business Plan.

For the TIC's who were using a different method to those above, all the records will have to be typed manually by staff. See page 5 for selection of dates.

Note: NITB requires records to be updated as far back as possible. The minimum requirement is January 2006.

5. Entering Data

5.1 Financial Data

Once the date range has been selected the financial data screen will appear.

Financial Data	Enquiries	Number of Boo	kings	Enquiry Subject	All			
Financial I	Data							
TIDI booking v	alue			Bureau de Cha	nge	Boo	oks	
TIDI commiss	ion value			NITB Literature		Clo	thing	
Other Accomn	nodation boo	king value		Failte Ireland		Ticl	kets	
Other Accomn	nodation con	nmission value		Postcards		Ticl	ket Commissior	ı
BABA booking	value			Crafts				
BABA commis	sion value			Souvenir Sales				
Booking Fee				Maps		то	TAL	
Miscellane	ous Fina	ancial Data						
Luggage		Phone (Cards					
Stamps		Fishing	Permits			тот	TAL	
							Save & Pr	oceed
Saved Dates / Pending Dates								
1 2 3 4 5	6 7 8	9 10 11 12 13	8 14 15	16 17 18 19	20 21 2	2 23 24	25 26 27 28	29 30 31

This page deals with all the TIC's money transactions.

Each TIC will have different miscellaneous financial data options which were decided on before the system went live.

Once you have entered the data press save and proceed. This will save the financial data and move to the next section – Enquiries.

If the save and proceed button is not pressed there is a danger of loosing the data entered if any of the other sections (Home, View reports, Budget, contact NITB, etc) are selected.

Note: TIDI booking value, Other booking value, BABA booking value and Tickets will not be included in the overall total as the TIC's only earn the commission values.

5.2 Enquires

Enquiries					
Electronic Eye					
	Counter	Post/Fax	Web/Email	Phone	Total
Northern Ireland					
England					
Scotland					
Nales					
Republic of Ireland					
JSA					
Canada					
Australia/New Zealand					
Germany					
France					
taly					
Holland					
Bpain					
Nordics					
Other Europe					
Rest of World					
Jnknown					
FOTALS					
Non-Enquiring Visitors*		(*Electronic Ey	e - Enquiries Total)		
				_	

The Enquiries section is where the visitor's nationality can be logged.

Note: The Non-enquiring visitor box does not require any entry. This box will calculate the number of visitors to your TIC who did not ask for any information by subtracting the Enquiries total from the Electronic eye value.

5.3 No. of Bookings

The next section allows the number of bookings to be entered.

Financial Data	Enquiries	Number of Bookings	Enquiry Subject	All	
Number of	Booking	gs			
TIDI					
Other					
BABA In					
BABA Out					
Total					
					Save & Proceed
Saved Dat	tes / Pen	iding Dates			
1 2 3 4 5	6 7 8	9 10 11 12 13 <mark>14</mark> 15	5 16 17 18 19 2	0 21	22 23 24 25 26 27 28 29 30 31

5.4 Enquiry Subject

The Enquiry subject tab has two sections. The first is for the type of enquiry visitors have asked about. The second relates to the enquiry subject area. If one visitor has an inquiry then both these sections need to be filled in.

E.g.1. A customer asks for information about accommodation near the TIC. An entry would be made in Local accommodation – Enquiry subject and an entry would be made in Council enquiries – Enquiry subject area.

E.g.2. A customer asks for information about a concert in Dublin. An entry would be made in entertainment – Enquiry subject and an entry would be made in ROI Enquiries – Enquiry Subject Area.

Financial Data Enquiries Number of	Bookings Enquiry Subject All
Enquiry Subject	
Local Accommodation	Entertainment Local Enquiries
Outside Accommodation	Where to Eat Bureau de Change
Camping & Caravan	Places to Visit Miscellaneous
Transport & Travel	Sales
Directions	Activities
Enquiry Subject Area	
Council enquiries	ROI Enquiries
NI enquiries	Other enquiries
	Save & Proceed
Saved Dates / Pending Date	es
1 2 3 4 5 6 7 8 9 10 11 12	13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

Note: The two sections are not totalled together. There will be one total for Enquiry subject and another for Enquiry subject area.

<u>5.4 All</u>

The last tab is ALL. This will list all 4 previous sections in one page. It will show you a summary of the data that has just been entered or the user can simply click on the ALL tab at the start and enter the information on one page.

TIDI booking value		Burea	u de Change	Books	
TIDI commission value			Literature	Clothing	
Other Accommodation boo	king value		Ireland	Tickets	
Other Accommodation com		Posto	L	Ticket Con	nmission 🗌
BABA booking value		Crafts		_	L
BABA commission value			enir Sales		
Booking Fee		Maps	[TOTAL	
Miscellaneous Fina	incial Data				
Luggage	Phone (Cards			
Stamps	Fishing	Permits		TOTAL	
Enquiries					
Electronic Eye					
Northern Ireland	Counter	Post/Fax	Web/Email	Phone	Total
England					
Scotland					
Wales					
Republic of Ireland					
USA					
Canada					
Australia/New Zealand					
Germany					
France					
Italy					
Holland					
Spain					
Nordics					
Other Europe					
Rest of World					
Unknown					
TOTALS					
Non-Enquiring Visitors*		(*Electronic Ey	e - Enquiries Tota	ŋ	
Number of Booking	s				
TIDI					
Other					
BABA In					
BABA Out					
Total					
Enquiry Subject					
Local Accommodation		Entertainmen	t	Local Enquiries	
Outside Accommodation		Where to Eat		Bureau de Chang	je
Camping & Caravan		Places to Visi		Miscellaneous	
Transport & Travel		Sales			
Directions		Activities			
Enquiry Subject Are	ea				
Council enquiries		R	01 Enquiries		
NI enquiries		ot	her enquiries		7
					Save

<u>6. View Reports</u>

In this section a variety of graphs and reports can be created. You can access these functions by clicking on the view reports button at the top right of the page.

You can view your own TIC or other TIC's for benchmarking purposes. These reports have been developed for the TIC Network. Some reports will be more relevant to some TIC's than others.

		Hom	ie Input Data	View Reports	Budget	Contact NITB	Logout
Cho	ose A Report Type:						
Rep	orts	Graphs					
C	Operational Summary	0	Operational Sun	nmary Graph			
0	Enquiry Summary	0	Operational Vari	ance Graph			
0	Booking Summary	0	Retail Income				
0	Financial Summary	0	Enquiry Perform	ance v Budget			
0) Financial Report	\circ	Enquiries by So	Irce			
0) Enquiry Type	\circ	Enquiries by Typ	e			
0	Enquiry Subject	\circ	Enquiries by Co	untry			
0	Enquiry Nationality	\circ	Bookings by Typ	e			
0	Counter Enquiry Nationality	\circ	Total Bookings (∋raph			
0	Booking Numbers						
0) Booking Values	\circ	Data Entry Value	s			
0) TIC Network Report	\circ	Data Entry Statu	s			

If you click on any of the options a box should appear showing you the following:

	ooking Values C Network Report	 Data Entry Values Data Entry Status
» TIC TIC For	All TICs	
То	May 🗙 2007 🔪	

Simply fill in the boxes to specify – the TIC, No. of months for the report and the end date.

For this specific example – TIC Network Report – the following layout should appear.

TIC Network Report for All TICs

January 2007 to May 2007

Enquiry type	
Electronic Eye	220,896
Counter	188,406
TIC Visitor - No Enquiry	32,490
Post / Fax / E-mail	2,719
Phone	41,859
Post/Fax	2,762
Web/Email	3,807
Total	272,043
Enquiry nationality	
Northern Ireland	151,423
England	16,707
Scotland	5,513
Wales	1,663
Republic of Ireland	6,639
USA	8,800
Canada	1,477
Australia/New Zealand	2,760
Germany	2,563
France	2,922
Italy	1,200
Holland	643
Spain	1,458
Nordics	472
Other Europe	4,380
Rest of world	3,034
Unknown	7,841
Europe	1,328
North America	777

Total NI enquiries	151,423	
Total out of state enquiries	62,697	
Total enquiries	221,961	
Bookings		
TIDI	1,053	
Other	68	
BABA In	0	
BABA Out	0	
Total	1,121	
Income		
Retail sales	£368,008.62	
Bureau de Change	£1,828.53	
TIDI commission value	£16,621.59	
Other Accommodation commission value	£773.88	
BABA commission value	£716.47	
Booking Fee	£2,009.50	
Total	£389,958.59	

Note: In the Enquiry type section please ignore Post/Fax/Email value. This is an Error. It refers to data entered in previous Business Plans.

Another useful report is Data Entry Values. Click on the Data Entry Values option and fill in all the boxes as shown in the previous example.

O Boo	oking Values	۲	Data Entry Values	
🔘 тіс	Network Report	\circ	Data Entry Status	
» Data	a Entry Values			
тіс	All TICs 👻	•		
For	1 month(s)			
То	May 💙 2007 💙			
				Generate Report

A similar table to the following should appear. (**Note:** below is just a small section of the table)

May 2007

	01 May	02 May	03 May	04 May	05 May	07 May	08 May	09 May	10 May	11 May	12 May	14 May	15 May	16 May	17 May	18 May
Financial Data																
TIDI booking value	£475.00	N/A	£88.00	£208.00	N/A	N/A	£421.20	£420.00	£420.00	£36.00	N/A	£385.00	N/A	£560.00	N/A	£5,060.00
TIDI commission value	N/A	N/A	£8.80	£5.00	N/A	N/A	£24.84	N/A	N/A	£3.60	N/A	£25.50	N/A	£56.00	N/A	N/A
Booking Fee	N/A	N/A	£2.00	£4.00	N/A	N/A	£5.00	N/A	N/A	£2.00	N/A	£2.00	N/A	£4.00	N/A	N/A
Bureau de Change	N/A	N/A	N/A	N/A	N/A	N/A	£4.08	N/A	N/A	N/A	N/A	£6.20	N/A	N/A	N/A	N/A
NITB Literature	N/A	N/A	N/A	N/A	£4.50	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Failte Ireland	N/A	N/A	£6.00	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	£13.00	N/A	N/A	N/A
Postcards	£0.30	£1.50	£4.20	£3.30	£6.80	£2.70	N/A	£2.70	£2.70	£5.40	£2.10	£2.10	£7.50	£3.60	£2.70	£3.90
Crafts	£7.97	£32.34	£7.98	£10.97	N/A	£5.00	£23.00	£17.05	£17.05	£122.74	£27.19	N/A	£3.99	N/A	N/A	£44.41
Souvenir Sales	£6.48	£18.98	£19.55	£6.00	£4.57	£60.91	£7.68	£2.59	£2.59	£3.96	£0.75	£1.99	£7.92	£6.98	N/A	£38.23
Maps	£8.98	£14.97	N/A	£8.98	£7.98	£4.99	£4.50	N/A	N/A	N/A	£14.48	£9.98	£44.92	£15.97	£15.99	£24.99
Books	£2.30	£5.80	£2.00	£3.00	£2.50	£0.20	£7.59	£0.80	£0.80	N/A	N/A	N/A	N/A	£9.70	£0.80	£7.70

These tables will contain all the data from the input section. The previous example has had data inputted daily. If the user enters data weekly or monthly only one date will appear for each week or month as shown below.

	28 Feb	31 Mar
Financial Data		
TIDI booking value	£477.00	£984.00
TIDI commission value	£47.70	£98.40
Other Accommodation booking value	£0.00	£451.40
Other Accommodation commission value	£0.00	£45.14
BABA booking value	£0.00	£0.00
BABA commission value	£0.00	£0.00
Booking Fee	£14.00	£42.00
Bureau de Change	£7.05	£21.25
NITB Literature	£0.00	£0.00
Failte Ireland	£0.00	£0.00
Postcards	£68.65	£81.90

February 2007 to May 2007

Note: These tables can be very useful in comparing data from different dates. Unfortunately the system cannot pick two distinct dates to compare. If the user does require two dates which are far apart they will have to create a table containing all the dates in between.

7. Budget (optional)

At present the function of the Budget section is still under review. Your TIC can generate its own budget and enter the values as shown below. You will find the Budget by clicking the button at the top right of the page.

Home	Input Data	View Reports	Budget	Contact NITB	Logout
------	------------	--------------	--------	--------------	--------

Enter the budget data in the same way as information is entered into the Input Data section. The only difference is that here you <u>must</u> enter it monthly, as shown below.

		(()	You are inpu	rtting d	ata for the p	eriod: ,	Jan 2007 -	Dec 200	7 📎					
Financial Data	Number	of Bookin	gs I	Enquiry Sub	ject E	Enquiry Types	All								
Financial D)ata														
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	% of Total	% of Prev. Yr
TIDI commission value															0.0
Other Accommodatio commission value	n														0.0
BABA commission value															
Booking Fee															0.0

By entering this data the user can compare it with the current year's data by using the reports and graphs in the View Report section.

E.g. Operational Summary

Income	May 2007 Actual	Jan 2007 - May 2007 Actual	May 2007 Budget	Jan 2007 - May 2007 Budget	May 2007 Variance	Jan 2007 - May 2007 Variance
Accommodation income	£21.00	£195.00	£0.00	£0.00	£21.00	£195.00
Retail income	£559.11	£3,149.50	£0.00	£0.00	£559.11	£3,149.50
TOTAL	£580.11	£3,344.50	£0.00	£0.00	£580.11	£3,344.50

January 2007 to May 2007

The Operational Summary shows May 2007 entries, the Budget entries for May 2007 and the difference between these two.

8. Contact NITB

There are two ways of contacting NITB for enquiries to do with the Business plan.

1. Press the Contact NITB button at the top of the Business plan.

	Home	Input Data	View Reports	Budget	Contact NITB	Logout
Feedbac Please use		report any Busines	ss Plan related issues	to NITB.		
Comments:						
Your name:						
	Send					

Leave your comments on the feedback form and a member of NITB will be in contact to assist with any problems.

2. Phone Christine Dunlop at NITB on 02890 441517 or email <u>c.dunlop@nitb.com</u>