Tourism Northern Ireland Consumer Sentiment Research

NI Market – Wave 18







Research background & objectives

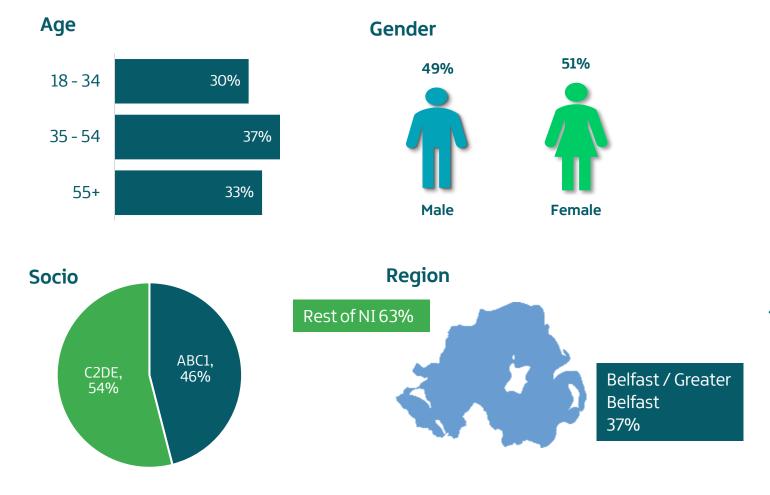
This is the 18th wave of our consumer sentiment research in Northern Ireland. We have continued to look at consumer attitudes towards travel in NI and elsewhere, keeping an eye on how things have changed throughout 2025.

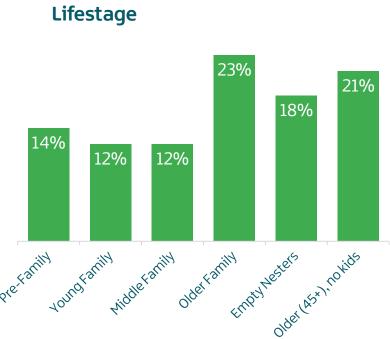
Objectives:

- Understand recent travel experiences in NI.
- Assess current attitudes towards travel in NI, ROI and further afield.
- Understand what impact cost of living increases and other broader factors are having on the above.



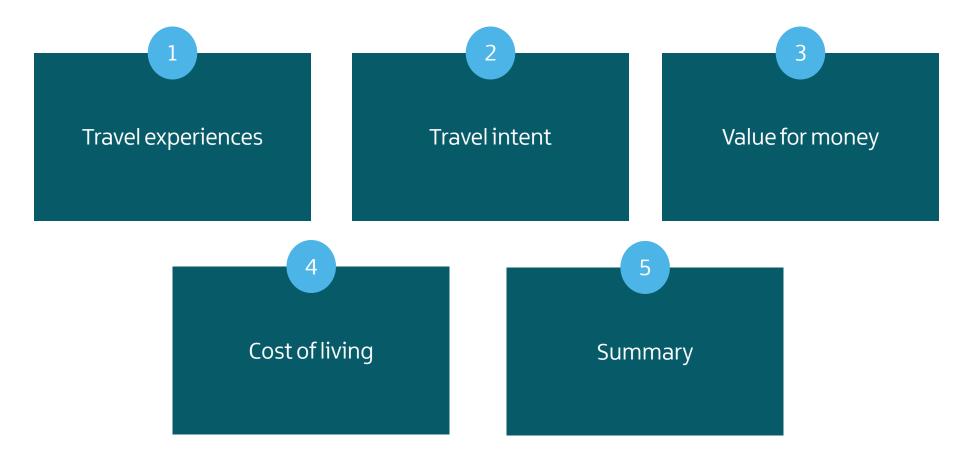
Sample - We spoke to a robust, nationally representative sample in Northern Ireland







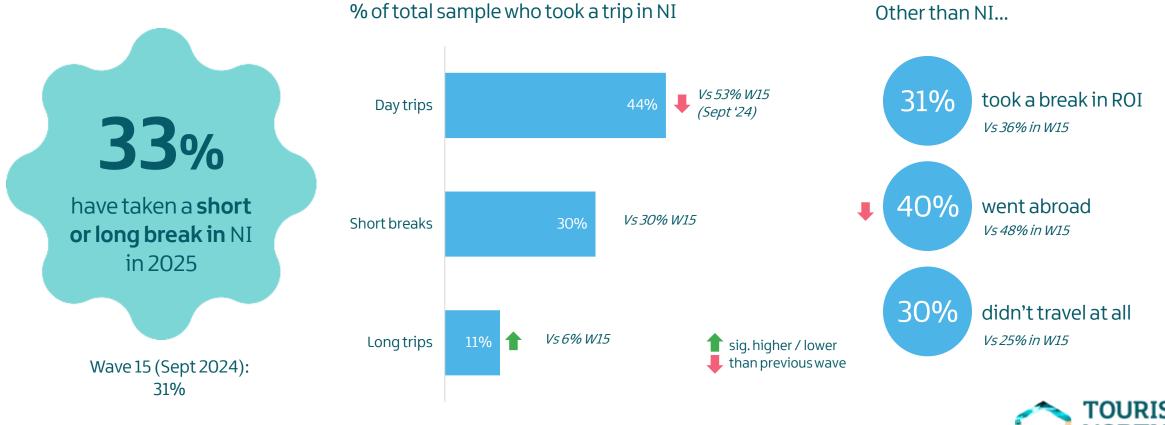
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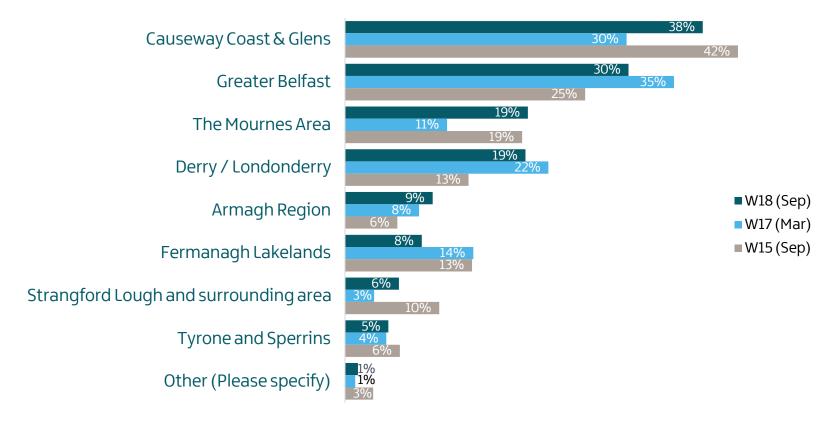


Largely stable for number taking an overnight NI domestic break, with a notable drop in NI day trips and fewer trips abroad



Causeway Coast & Glens returns as the top place to visit for those in NI

Where they visited in NI in 2025

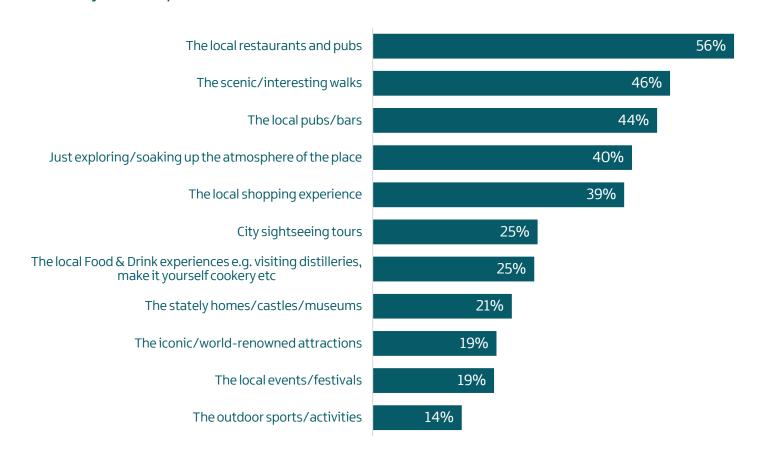




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Local restaurants and pubs and scenic/interesting walks were common experiences for visitors in 2025

What they did/experienced in NI in 2024/2025



18 – 34-year-olds are more likely to have visited local food and drink experiences (33%)

Quality seekers are more likely to have visited local restaurants and pubs (69%)



All activities scored well, particularly scenic walks & stately homes, as well as iconic attractions & food and drink experiences

% saying activities were good or excellent (of those who did them)



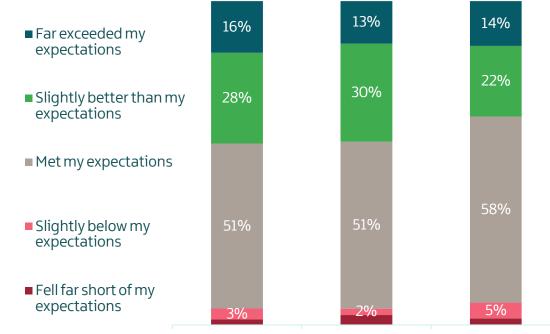


There is a directional increase of those saying that they have had their expectations exceeded



Vs 93% in Wave 15 (September 2025)

Those who visited NI felt their trip...



Wave 18 (Sept 2025) Wave 17 (Mar 25) Wave 15 (Sept 2024)



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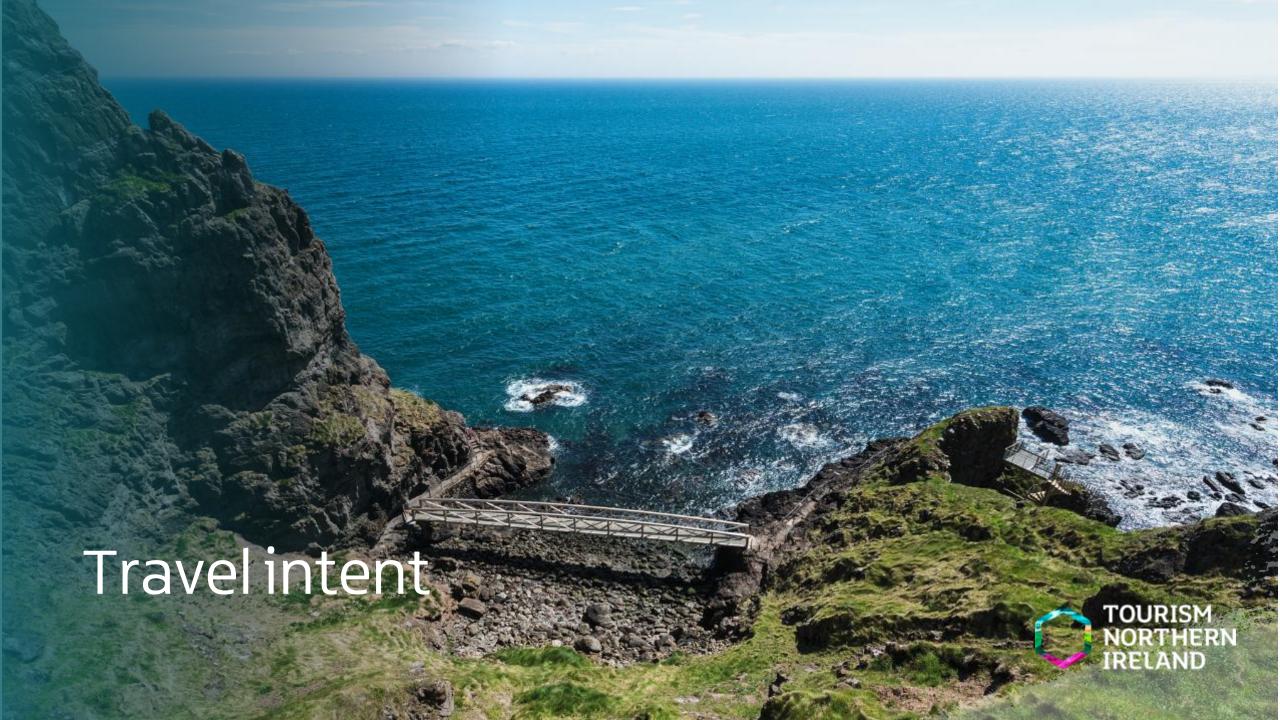
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Rises in opportunities to enjoy outdoors, VFM of food and drink & range of things to see and do – slight decreases elsewhere

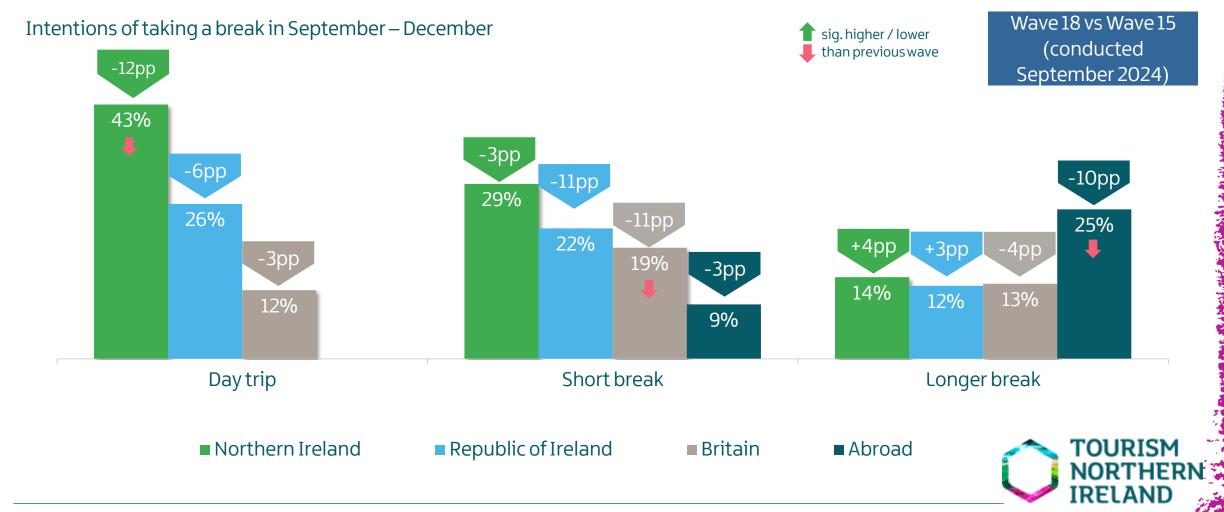
Based on your recent trip(s) in NI, how would you rate the following...





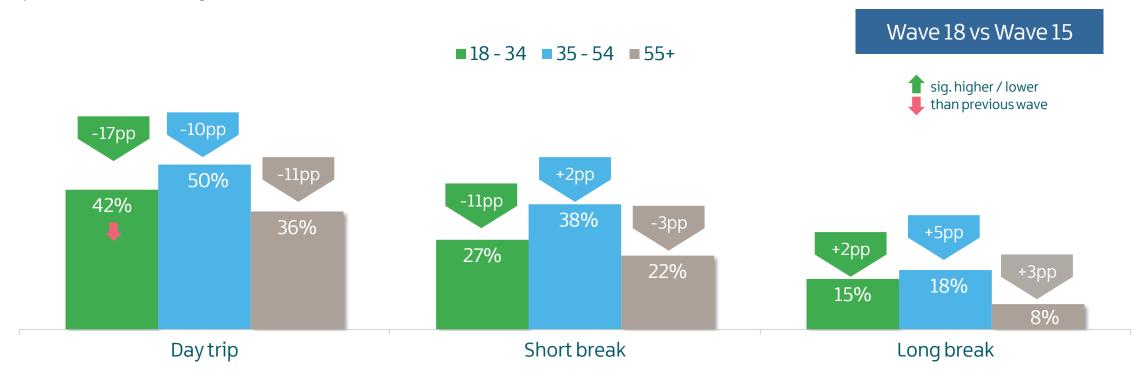


Day trip and short break intentions within NI are down compared to last year, as are trips abroad



Short break intentions are generally down across the board, particularly for those aged 18 - 34

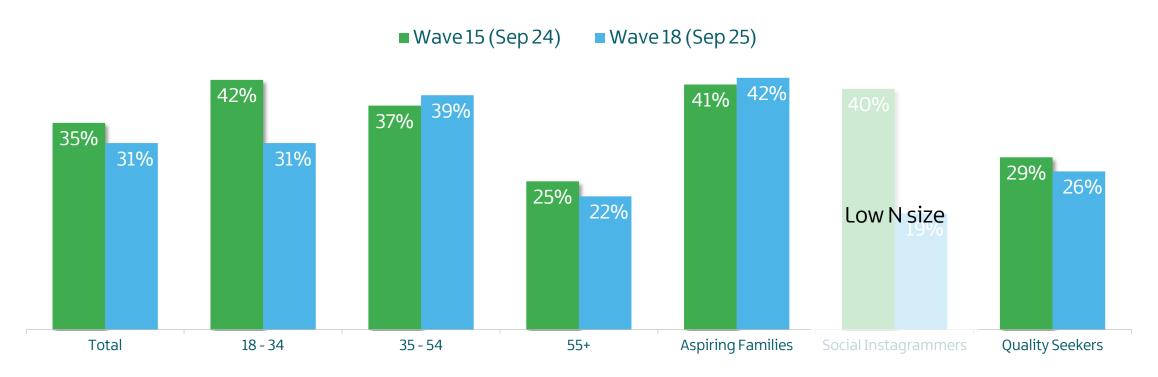
Trip intentions of taking a break in **NI** in the remainder of 2025





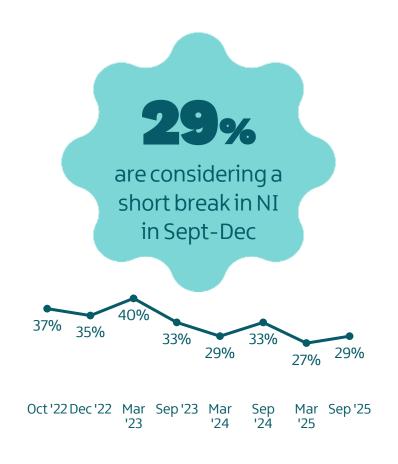
Notable drop in NI domestic short and long trip intentions combined vs this time last year

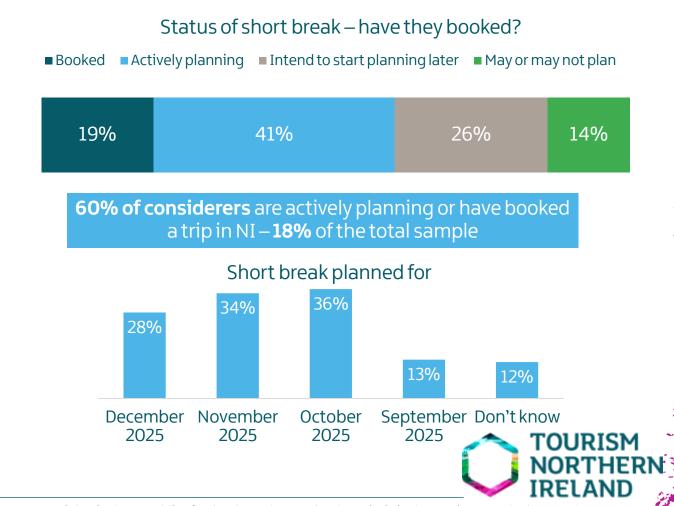
Intentions of taking a break in NI in the remainder of 2025 – Short and Long trips combined





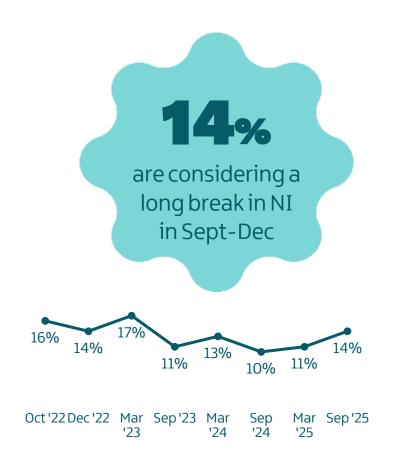
Most are considering a short break in October, with 1 in 5 having already booked

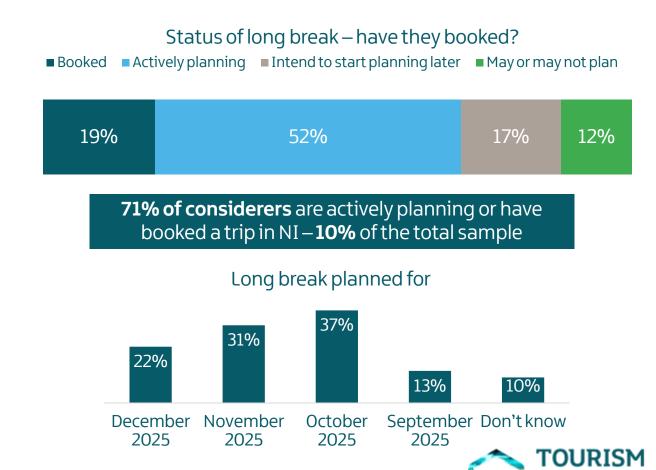




N = 400 / 118 considering short break / 71 planning a short break

Like short breaks, most people intend to travel for a long break during October

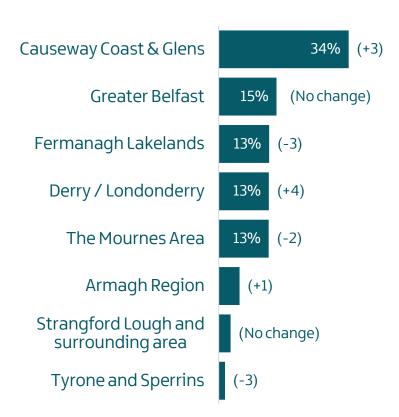




N = 400 / 55 considering long break / 39 planning long break (caution low N)

Causeway Coast & Glens continue to be the most considered location

Destinations selected as no. 1 consideration for next trip (vs March)

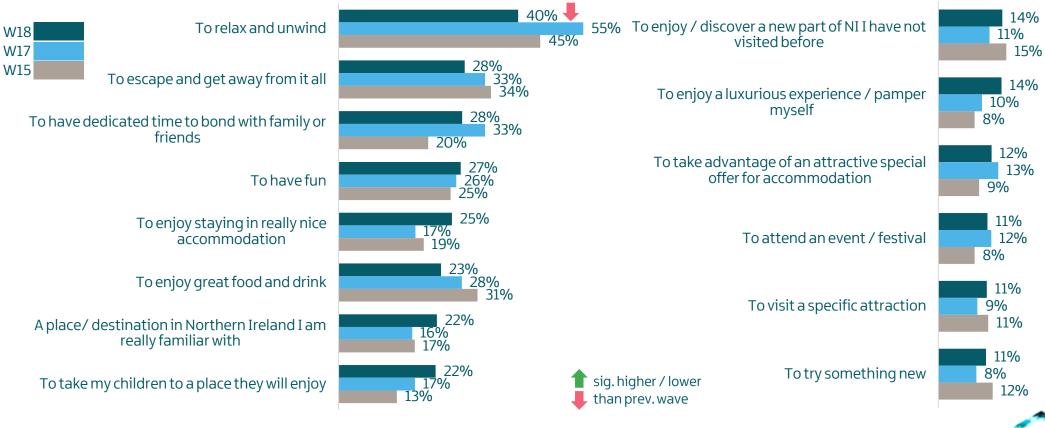


Destinations in top 3 consideration for next trip (vs March)



Although relaxation has decreased from March, it remains the top trip motivation

Trip motivations (long and short combined)





Google is by far the main way to research their trip, and nearly 1 in 10 are using AI tools

How they plan to research their trip



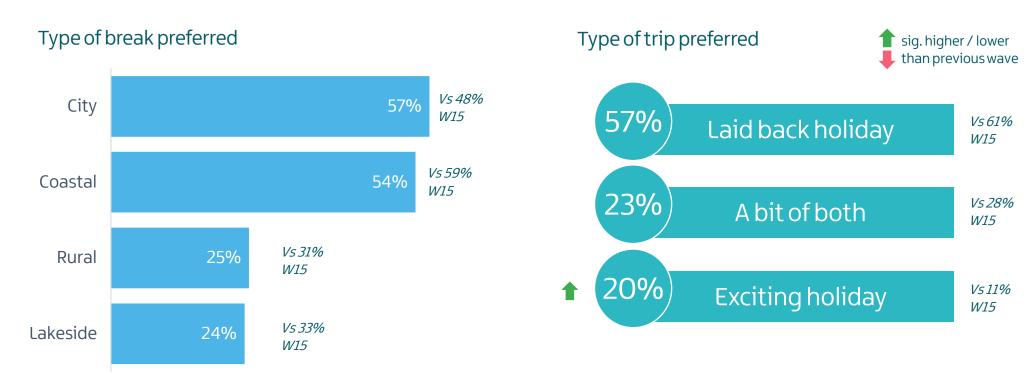
Booking.com is the main choice of comparison site – 56% doing research on this site. 19% are doing research on Trivago



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N = 109 planning long or short break (excl. "may or may not plan")

More people are searching for an exciting holiday vs this time last year

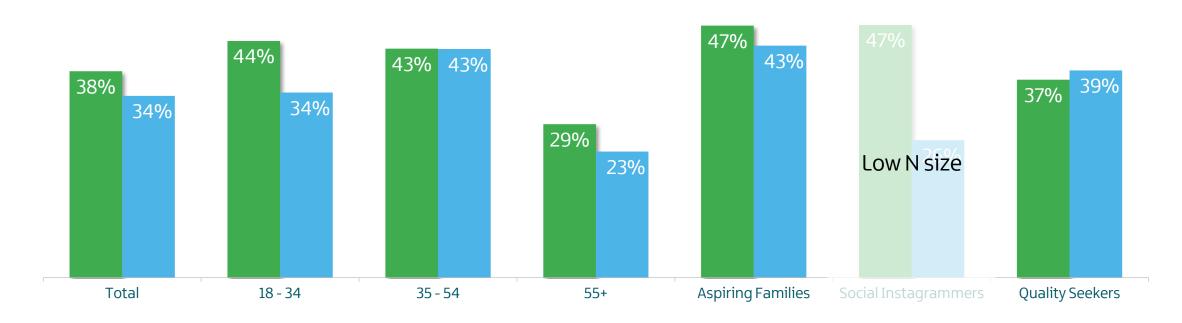




Combined short and long trip intentions for early 2026 show a slight decline vs this time last year

Intentions of taking a break in winter / spring 2026 in NI - Short and Long trips combined

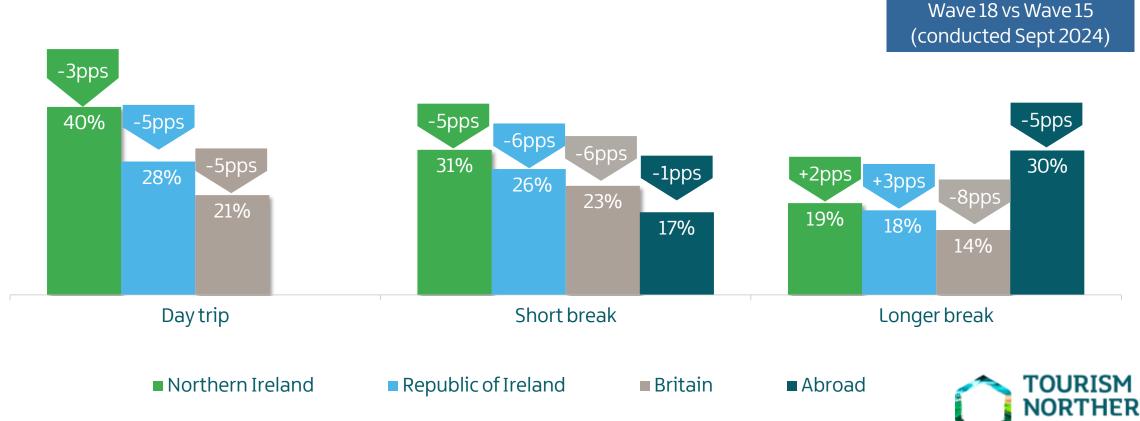
■ Wave 15 (Sep 24) ■ Wave 18 (Sep 25)



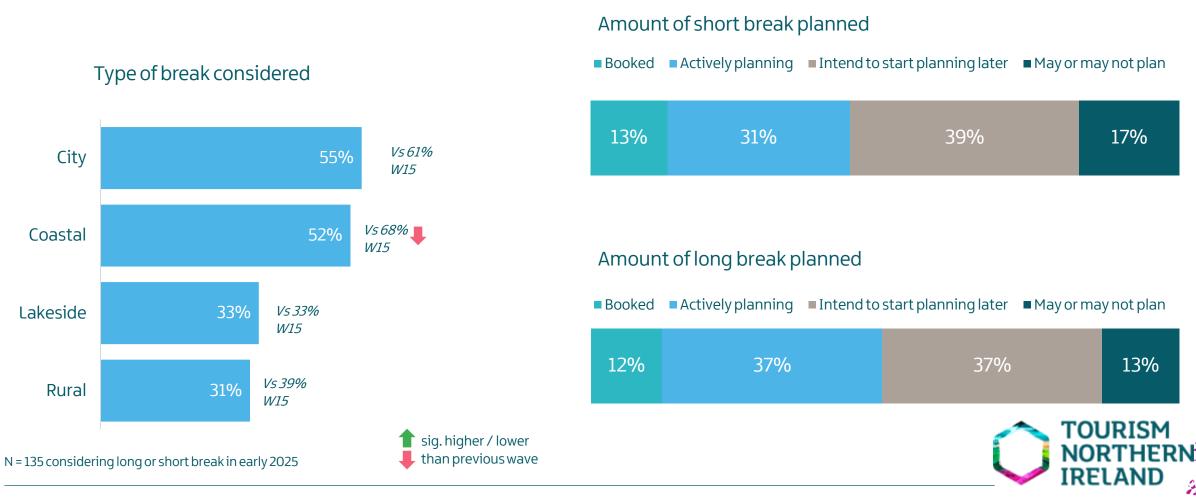


Trip intentions for early 2026 are generally down vs this time last year for closer to home locations and abroad

Intentions of taking a break in winter / spring 2026



Fewer people are considering a break along the coast in 2026

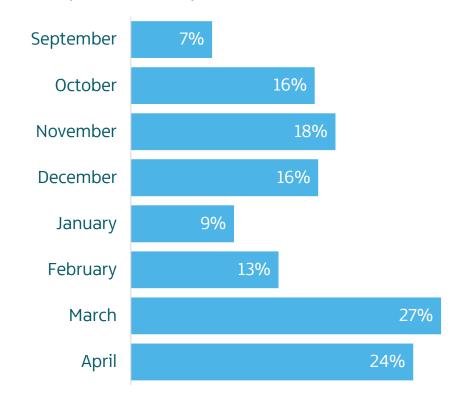


Of those who have planned a trip abroad, most will go in March / April





When trips abroad are planned for





N = 400 (total) / 162 considering trip abroad



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VFM in NI continues to rise, showing a 6pp increase YOY

Net Score Poor value for money Good value for money Sept'24 Mar'25 Sept'25 (W18) (W15) (W17) 51% Spain 7% 44 48 46 43% 38 41 Portugal 34 40% **Northern Ireland** 12 28% 4 6 33% Italy 18% 15 6 28% France 27% -4 27% **Great Britain** 37% -10 -19 -8 Republic of Ireland 25% -27 41% -16 -23

Value for money perceptions

Net score

Sept'25

(W18)

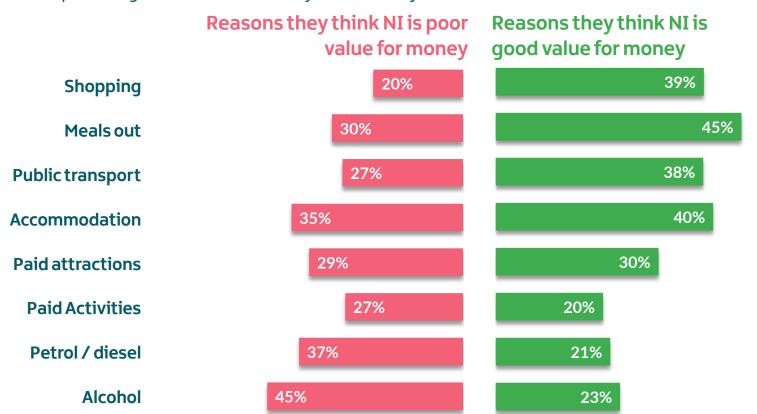
18%

16%

11%

Net VFM continues to rise YOY for public transport and accommodation

Why they think NI is poor or good value for money as a holiday or short break destination



Mar'25 (W17)	Sept'2 (W15)
26%	23%
13%	15%

6%

-12%

THE PLANT



9%



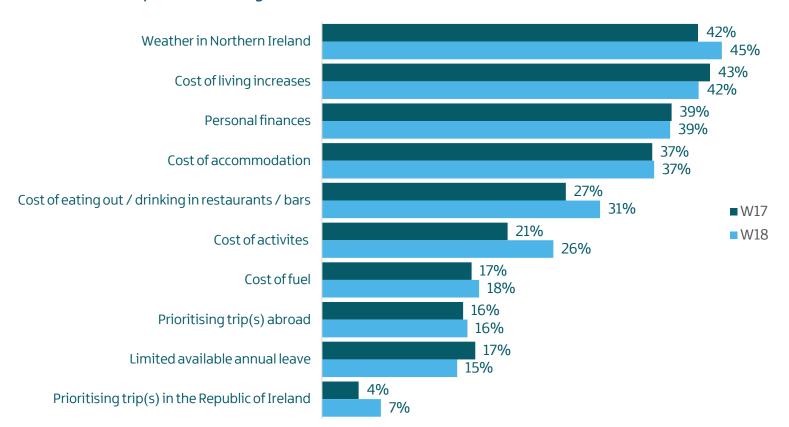






The weather and cost of living continue to be the main barriers to travel in NI

What could stop them taking a break in NI



Those aged 18 – 34 are most likely to say the cost of activities is a barrier (34%)

Older families more likely to say that the cost of eating out is a barrier (46%)



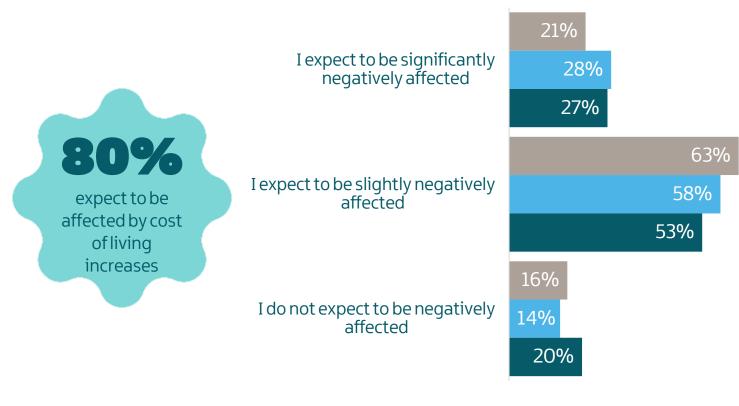
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4 in 5 people expect to be negatively affected by the cost-of-living increases - sightly lower than in 2024

■ W18 (Sep)

■ W17 (Mar)

Extent to which people feel they will be financially affected by cost-of-living increases in coming months

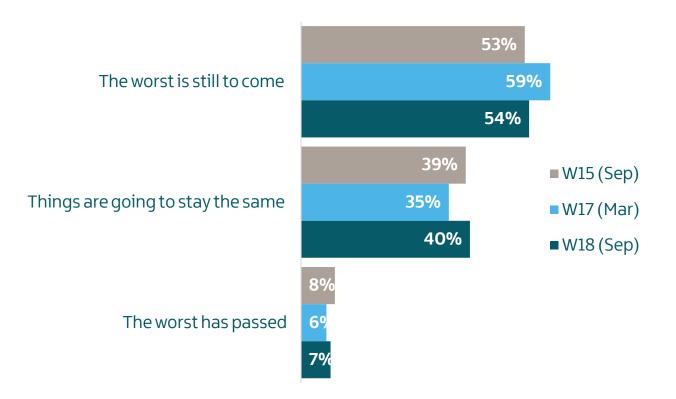




■ W15 (Sep)

Over half say that the worst is yet to come. Two-fifths reporting a drop in disposal income for holidays

How the cost-of-living situation will change in next few months



How disposable income to spend on activities / holidays has changed





There is a reduction in those saying they will take fewer trips or not travel at all

Things people are more likely to do in relation to short breaks/holidays compared to this time last year

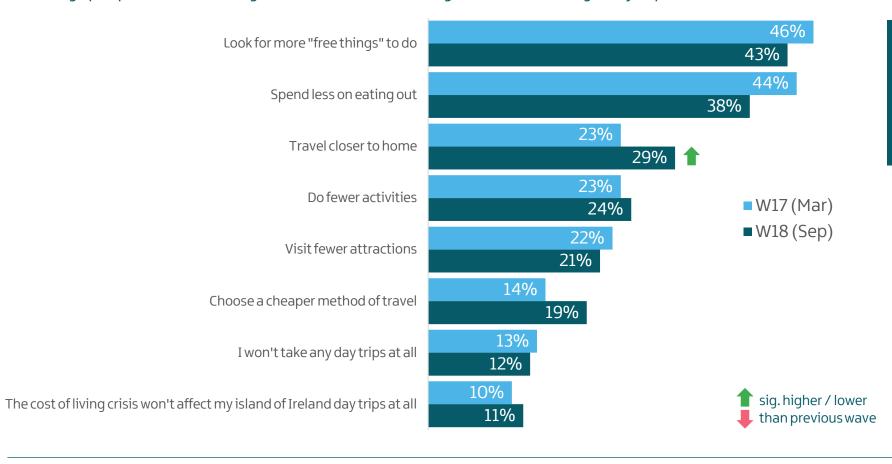


35 – 54 are more likely to take a short holiday in NI instead of going abroad (26%)



More people this wave are saying they will travel closer to home

Things people consider doing as a result of cost of living crisis when taking a day trip in NI



55+ say they are more likely not to take any day trips at all (23%).

18-34 years olds say they are more likely to look for more free things to do (51%)





Summary

Satisfaction with NI breaks remain high

Trip intentions showing a general decline

Value for money still perceived as positive

Cost of living remains on consumers' minds

- The number of NI residents who took either a long or short domestic break during the first nine months of the year is largely stable compared with the same period in 2024, with a notable drop in NI day trips and fewer trips abroad.
- Satisfaction with recent NI trips remains strong for domestic consumers. The welcome and hospitality, opportunities to enjoy the outdoors and the choice of places to eat & drink were particularly highly rated.
- Looking ahead to the last quarter of the year and early 2026, domestic holiday break intentions have dipped slightly, with intentions for short breaks in ROI over the next six months also down.
- While competition from abroad remains strong, there has been a decline in the number of NI consumers considering taking a break abroad in the next six months.
- Key motivations for taking an NI break continue to centre around relaxation and escapism. For consumers in both markets, opportunities for fun, enjoying good food and drink and the appeal of staying in quality accommodation remain strong drivers.
- Domestic continue to view NI as offering better value for money than ROI and GB, with shopping particularly likely to be perceived as offering good value for money.
- The rising cost of living continues to affect the majority of NI consumers. The number expecting to be negatively impacted in the coming months remains stable compared with earlier in the year, but two-fifths of NI consumers report a drop in disposal income for holidays.
- For NI consumers, the increased cost of living and concerns over personal finances are key barriers for taking a domestic trip over the next six months.

