

Skills Support Invest NI David McKeown Programme Manager

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Training Needs Analysis – Non Financial Support

- Free workshops (now available virtually) to help organisations prepare a training plan
- Training Needs Analysis workshop gives practical advice on identification of Training Needs
- Training Needs to Training Plan workshop provides advice on converting the needs into a plan
- Workshops can be arranged for specific sectors



Skills for Growth – Financial Support

- Open to manufacturing & internationally tradable service companies who are exporting
- Maximum grant €2m (approx. £1.7m)
- Minimum offer £1k
- Variable rate of support up to 50% of eligible costs for SMEs and large enterprises
- Normal duration 24 60 months
- * Training can be external, internal, virtual or on line



Skills for Growth

****** Eligible Training Costs:

- External Trainer costs
- Travel & Accommodation
- Internal Trainer Wage cost
- * Training Materials directly related to the training activities e.g. software, manuals, on line licences
- Trainee Wage costs up to a maximum of other eligible costs only for NI based workers



Skills for Growth

- Exclusions
 - *** VAT**
 - Mandatory Training
 - Induction Training
 - Trainees in post < 3 months</p>
 - Trainees paid and based outside NI
 - Training commencing prior to the Offer Start Date
 - Capital items which can be used for non training purposes e.g. Furniture, computers capital works
 - Repeat training



Skills for Growth

- Application Process
 - Contact through Invest NI Client Executive
 - Meet with Business Adviser and complete Initial Application
 - Company undertakes Training Needs Analysis and completes full training plan (normally within 3 months)
 - Submit application via Invest NI Portal
 - Invest NI appraisal process
 - Letter of Offer issued
 - * Whole application process is now electronic



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Skills Advancement Grant – Financial Support

- Available to small companies
 - < 50 Full Time Equivalent Employees; and</p>
 - Annual Turnover or Balance Sheet < €10m; and</p>
 - < 25% owned by a linked enterprise</p>
- Rate of support is 50% up to a maximum grant rate of £15k
- Minimum grant £1k
- Training providers can be NI based or further afield



Skills Advancement Grant

- * Each offer available for 18 months
- Single application using Invest NI Portal
- Applicants cannot have Skills for Growth and Skills Advancement Grant at the same time
- * Available to companies/enterprises in manufacturing or internationally tradable services who are exporting or have potential to export
- Small existing Invest NI clients



Skills Advancement Grant

- **Eligible Costs:**
 - External Trainer Costs
 - Travel & Accommodation
 - Training Materials
- Specific Exclusions:
 - Internal wage costs
 - Mandatory training
 - * VAT
 - Trainees paid outside NI
 - Training already subsidised by INI or public sector

